

TURKISH INSURANCE INSTITUTE OCTOBER-NOVEMBER-DECEMBER 2008 SHORT TERM TRAININGS							
Month	Week	Training Date	Code	Title of the Training	Lecturer	Duration	Credits
OCTOBER	2nd Week 13 - 17 October	October 13, 2008	5-CM04	Principles and Legal Decisions Concerning Carrier's Liability in Accordance with CMR and Turkish Law	Atty. Nuray DİNÇMENT	10:00 - 13:00	3
		October 14, 2008	5-TMH01	Basic Law for New Personnel	Atty. Levent GÜR	13:30 - 17:30	4
		October 14, 2008	5-IBPC01	Problem Solving Process at Work	Coşkun KÜÇÜKTEPE, Ph.D.	13:30 - 17:30	4
		October 15, 2008	5-DPD03	Impact of Insurance Policy Details on the Claims - Drafting Proper Policy	Atty. Levent GÜR	13:30 - 17:30	4
		October 16, 2008	5-AFM01	Financial Mathematics for Actuaries - 1st Section	Asst. Prof. Dr. Bahadtin RÜZGAR	10:00 - 17:00	24
		October 17, 2008					
	3rd Week 20 - 24 October	October 23, 2008	5-AFM01	Financial Mathematics for Actuaries - 2nd Section	Asst. Prof. Dr. Bahadtin RÜZGAR	10:00 - 17:00	6
		October 24, 2008					
		October 21, 2008	5-CDB01	Behavioral and Adaptational Troubles of the Employees	Asst. Prof. Dr. Oktay AYDIN	10:00 - 17:00	
	4th Week 27 - 31 October	October 27, 2008	5-YSOZ01	Competency Dictionary Training	Dilek ARTAR	10:00 - 17:00	12
		October 28, 2008				10:00 - 17:00	
		October 27, 2008	5-SST02	Health Insurance Techniques	Feral ÖZGÜÇ	10:00 - 17:00	6
		October 28, 2008	5-HICP01	Development of Pre-Work and In-House Training Programmes	Coşkun KÜÇÜKTEPE, Ph.D.	13:00 - 18:00	5
		October 30, 2008	5-TSFI01	Processes and Practices regarding Pricing and Monitoring Traffic Insurance	Gülçin DİNÇER	10:00 - 17:00	6
October 31, 2008		5-SH03	New Insurance Law and A New Overlook at Insurance Law in the Light of Regulations	Atty. Nuray DİNÇMENT	10:00 - 13:00	3	

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NOVEMBER	1st Week 3 - 7 November	November 4, 2008	5-ICCY01	Conflict and Conflict Solution Methods at Work Place	Asst. Prof. Dr. Oktay AYDIN	10:00 - 17:00	6
		November 4, 2008	5-IBKD01	Critical Thinking at Work	Coşkun KÜÇÜKTEPE, Ph.D.	13.00 - 17.00	4
		November 5, 2008	5-MSTD01	Engineering Insurance (Basic Level)	Ülkü GÜLEÇ	10:00 - 17:00	6
		November 7, 2008	5-TSB01	Basic Insurance Knowledge	Ünsal ELBEYLİ	10:00 - 17:00	6
	2nd Week 10 - 14 November	November 10, 2008	5-MTKN01	Interview Techniques Training	Dilek ARTAR	10:00 - 17:00	12
		November 11, 2008				10:00 - 17:00	
		November 11, 2008	5-RE01	Reinsurance	Nihat TAVŞANLI	10:00 - 17:00	6
		November 12, 2008	5-SD02	Claims Department in Insurance Sector - Management of Agency - Customer Relations	Hakan ÖZCAN, Ph.D.	10:00 - 17:00	6
		November 13, 2008	5-SRTK01	Actuarial Analysis of Reserves, the Calculation of Which Are Required by the Clauses of the Regulation on Technical Reserves of Insurance, Reinsurance and Pension Companies as well as the Assests to which These Reserves will be Invested	Belkis ERSEN	10:00 - 13:00	3
		November 13, 2008	5-SDK02	Internal Audit and Quality Management in Insurance	C. Faruk TUNA	10:00 - 17:00	12
		November 14, 2008				10:00 - 17:00	
	3rd Week 17 - 21 November	November 17, 2008	5-PYON01	Performance Management Training	Dilek ARTAR	10:00 - 17:00	12
		November 18, 2008				10:00 - 17:00	
		November 17, 2008	5-EMPH01	Actuarial Calculations in Pension Plans	Feral ÖZGÜÇ	09:30 - 17:30	14
		November 18, 2008				09:30 - 17:30	
		November 17, 2008	5-KAYT01	Corporate Research Method and Techniques	Asst. Prof. Dr. Oktay AYDIN	10:00 - 17:00	12
		November 18, 2008				10:00 - 17:00	
		November 19, 2008	5-TRT02	Questions to Pay Attention in Determining and Renewing the Treaty Conditions in terms of Techniques and Accountancy	Nihat TAVŞANLI	10:00 - 17:00	6
		November 20, 2008	5-NSS01	Marine Insurance and Liabilities	Atty. Egemen Gürsel ANKARALI	10:00 - 13:00	3
		November 21, 2008	5-BESFY01	Finance and Investment Tools Training for the Private Pension Sales Personnel	Halil YOLCU, Ph.D.	10:00 - 17:00	6
	November 24, 2008	5-ELT02	Pricing of the Excess of Loss Treaties and Its Applications in Turkey / Case Study	Nihat TAVŞANLI	10:00 - 17:00	6	
	November 25, 2008	5-IMG01	Motivation at Work Place and Reinforcing the Motivation of the Employees	Asst. Prof. Dr. Oktay AYDIN	10:00 - 17:00	6	
	November 26, 2008	5-CYF02	General Overview of the Employee Side Benefit Costs	Neşe VARNA UĞURKAN, Ph.D.	10:00 - 17:00	12	
	November 27, 2008				10:00 - 17:00		

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Month	Week	Training Date	Code	Title of the Training	Lecturer	Duration	Credits
<b>DECEMBER</b>	1st Week 01 - 05 December	December 1, 2008	5-UTS02	Conventions Determining the Liabilities in International Transport	Atty. Egemen Gürsel ANKARALI	13.00 - 17.00	4
		December 1, 2008	5-ORYP01	Organization Structuring	Dilek ARTAR	10:00 - 17:00	12
		December 2, 2008				10:00 - 17:00	
		December 2, 2008	5-KSID01	Measurement and Evaluation Related to Corporate Processes	Coşkun KÜÇÜKTEPE, Ph.D.	10:00 - 17:00	6
		December 2, 2008	5-SBSR01	Bancassurance for Insurers	Burak Reis ÖZEN	10:00 - 17:00	12
		December 3, 2008				10:00 - 17:00	
		December 3, 2008	5-HSE01	Life Insurance-Private Pension Technical Comparison	Feral ÖZGÜÇ	10:00 - 17:00	6
		December 4, 2008	5-KTPH01	Actuarial Approaches in Motor Tariff Premium Calculations	Belkıs ERSEN	10:00 - 13:00	3
		December 5, 2008	5-DZ03	Emotional Quotient	Assoc. Prof. Dr. Selim YAZICI	10:00 - 17:00	6
	3rd Week 15 - 19 December	December 16, 2008	5-EİB01	Effective Communication Skills at Work Place	Asst. Prof. Dr. Oktay AYDIN	10:00 - 17:00	6
		December 16, 2008	5-EIAS01	Analysis Process of Training Needs	Coşkun KÜÇÜKTEPE, Ph.D.	13:00 - 18:00	5
		December 16, 2008	5-YSUN01	"RISK LOSS ADJUSTER" Before Underwriter Work at Fire Insurance	Ünsal ELBEYLİ	10:00 - 17:00	12
		December 17, 2008				10:00 - 17:00	
		December 17, 2008	5-MS03	Professional Indemnity Insurance by Legal Conception	Atty. Ahmet KARAYAZGAN	14:00 - 17:00	3
		December 18, 2008	5-FM02	Financial Mathematics	Prof. Dr. Sadi UZUNOĞLU	10:00 - 17:00	12
		December 19, 2008				10:00 - 17:00	
	4th Week 22 - 26 December	December 23, 2008	5-IOBCP01	Brain at Work Place and Employee Performance	Asst. Prof. Dr. Oktay AYDIN	13.00 - 17.00	4
		December 23, 2008	5-EGEG01	Training for Trainers (Effective Lecturing and Making Presentations)	Coşkun KÜÇÜKTEPE, Ph.D.	10:00 - 17:00	6